



PRICE BOOK

Effective since: **01 January 2020**

Region: **LACR**

Currency: **USD**

Terms:

All prices quoted are in **US dollars** unless otherwise stated.

Prices do not include applicable taxes, tariffs, duties, fees, surcharges or shipping charges unless otherwise stipulated.

Extra cost of **3%** will be applied for **credit card** and **PayPal** payments.

All purchase orders are Non-Cancellable Non-Returnable unless otherwise stated.

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TRBOnet Enterprise

Supported systems: conventional, IPSC, Capacity Plus, Linked Capacity Plus

PART NUMBER	DESCRIPTION	DEALER	MSRP
BASIC PACKAGE			
#V1001	<p>The TRBOnet Enterprise Basic Package, consists of the following elements: 1 Radio Server license, 1 Dispatcher license, 2 Control Stations or 1 IP Repeater Connection, 15 Radio licenses 1 free year software updates</p> <p>Features: Voice Dispatch, Voice Recording, GPS, Geofencing, Text, Event Logging, Reporting, Lone Worker</p> <p>Note: the Basic Package must be ordered for any new TRBOnet Enterprise system</p>	\$ 2,900	\$ 4,350
ADDITIONAL RADIO LICENSES			
#V1002-1	Additional Radio licenses (per unit), 1-200	\$ 33	\$ 49
#V1002-2	Additional Radio licenses (per unit), 201-500	\$ 30	\$ 45
#V1002-3	Additional Radio licenses (per unit), 501-1000	\$ 27	\$ 40
#V1002-4	Additional Radio licenses (per unit), 1000+	\$ 24	\$ 36
ADDITIONAL DISPATCHER LICENSES			
#V1003-1	Additional Dispatcher licenses (per desktop), 1-2	\$ 590	\$ 885
#V1003-2	Additional Dispatcher licenses (per desktop), 3-8	\$ 520	\$ 780
#V1003-3	Additional Dispatcher licenses (per desktop), 9+	\$ 450	\$ 675
CONNECTIVITY MODULES			
#V1004	Additional IP Repeater connection license	\$ 950	\$ 1,425
#V1005	Additional Control Station or SWIFT IP Gateway connection license	\$ 475	\$ 712.50
#V1007	TRBOnet Agent Software (includes 1 Control Station connection license)	\$ 950	\$ 1,425
NAI SUPPORT			
#V1013-1	NAI DATA for IPSC (per server, required for systems with Local Time Slots)	\$ 2,000	\$ 3,000
#V1013-2	NAI DATA for Capacity Plus (per server)	\$ 3,000	\$ 4,500
#V1013-3	NAI DATA for Linked Capacity Plus (per server)	\$ 3,800	\$ 5,700
#NAIVOICE	NAI VOICE Support for 'Voice recording only' and 'Phone Interconnect Only' systems	\$ 3,800	\$ 5,700
#V1014	DIMETRA Express IP Support	\$ 15,000	\$ 22,500
FUNCTIONAL MODULES			
#V1006	Indoor Positioning (no hardware included)	\$ 950	\$ 1,425
#V1012	Job Ticketing Module, 1 per Server	\$ 540	\$ 810
#V1015	Phone Interconnect license (SIP 2.0 or higher, SIP Trunk support), per Server	\$ 950	\$ 1,425
#V1016	Guard Tour / Route Management	\$ 900	\$ 1,350
#V1017	Alarm Management , per Server	\$ 950	\$ 1,425
#V1019	HotSOS Integration Module	\$ 2,400	\$ 3,600
#V1020	Additional Server / Backup server	\$ 1,300	\$ 1,950
#V1026	RF Coverage Monitoring (RSSI module) for NAI Data systems	\$ 600	\$ 900
#V1029-1	Support for IP Cameras (includes 5 connections)	\$ 800	\$ 1,200
#V1029-2	Additional Camera Connection	\$ 40	\$ 60
MOBILE CLIENT for ANDROID and iOS			
#V1030-1	TRBOnet Mobile Client Module and 5 Mobile Clients, 1 license per a Server	\$ 1,980	\$ 2,970
#V1030-2	Additional Mobile Client license, requires #V1030-1 or V1030-3	\$ 80	\$ 120
#V1032	TRBOnet BT Communicator, 1 license per radio	\$ 35	\$ 52
WEB CLIENT			
#V1011	Web access for shared connections (from the workstations or web)	\$ 200	\$ 300
#V1011-1	Web Client, 1 connection	\$ 350	\$ 525
#V1011-2	Web Client, block of 5 connections	\$ 1,600	\$ 2,400
#V1011-3	Web Client, block of 10 connections	\$ 3,000	\$ 4,500
#V1011-4	Web Client, block of 50 connections	\$ 14,000	\$ 21,000
#V1011-5	Web Client, unlimited number of connections	\$ 40,000	\$ 60,000
SCADA			
#V1025-1	Modbus support: Basic Package, includes 1 PLC device and 10 tags	\$ 1,500	\$ 2,250
#V1025-2	Modbus support: additional PLC device connectivity	\$ 500	\$ 750
#V1025-3	Modbus support: additional TAG	\$ 50	\$ 75
UPGRADE AND SUPPORT			
#V1010	1 Year Software Support and Update subscription, 1 license	\$ 950	\$ 1,425
#V1010-1	TRBOnet Upgrade from versions Pro , 2.x and 3.x to latest release. Doesn't extend the support subscription	\$ 2,850	\$ 4,275
#V1010-2	TRBOnet Upgrade from version 4.x to latest release. Doesn't extend the support subscription	\$ 1,900	\$ 2,850
#V1010-3	TRBOnet Upgrade from version 5.x to latest release. Doesn't extend the support subscription	\$ 950	\$ 1,425

TRBOnet ENTERPRISE (DATA Package)

Supported systems: conventional, IPSC, Capacity Plus, Linked Capacity Plus

PART NUMBER	DESCRIPTION	DEALER	MSRP
BASIC PACKAGE			
#LT1001	<p>The TRBOnet Enterprise Basic Package, Data Only consists of the following elements: 1 Radio Server license, 1 Dispatcher license, 2 Control Stations or 1 IP Repeater Connection, 15 Radio licenses 1 free year software updates</p> <p>Features: GPS, Geofencing, Text, Event Logging, Reporting, Lone Worker</p> <p>Note: the Basic Package must be ordered for any new TRBOnet Enterprise system</p>	\$ 1,350	\$ 2,025
ADDITIONAL RADIO LICENSES			
#LT1002-1	Additional Radio licenses (per unit), 1-200	\$ 33	\$ 49
#LT1002-2	Additional Radio licenses (per unit), 201-500	\$ 30	\$ 45
#LT1002-3	Additional Radio licenses (per unit), 501-1000	\$ 27	\$ 40
#LT1002-4	Additional Radio licenses (per unit), 1000+	\$ 24	\$ 36
ADDITIONAL DISPATCHER LICENSES			
#LT1003-1	Additional Dispatcher licenses (per desktop), 1-2	\$ 380	\$ 570
#LT1003-2	Additional Dispatcher licenses (per desktop), 3-8	\$ 330	\$ 495
#LT1003-3	Additional Dispatcher licenses (per desktop), 9+	\$ 270	\$ 405
CONNECTIVITY MODULES			
#LT1004	Additional IP Repeater connection license	\$ 600	\$ 900
#LT1005	Additional Control Station or SWIFT IP Gateway connection license	\$ 300	\$ 450
#LT1007	TRBOnet Agent Software (for installation on a remote computer to interface to a radio network, includes 1 Control Station connection license)	\$ 650	\$ 975
NAI SUPPORT			
#LT1013-1	NAI DATA for IPSC (per server, required for systems with Local Time Slots)	\$ 2,000	\$ 3,000
#LT1013-2	NAI DATA for Capacity Plus (per server)	\$ 3,000	\$ 4,500
#LT1013-3	NAI DATA for Linked Capacity Plus (per server)	\$ 3,800	\$ 5,700
FUNCTIONAL MODULES			
#LT1006	Indoor Positioning (no hardware included)	\$ 950	\$ 1,425
#LT1012	Job Ticketing Module, 1 per Server	\$ 540	\$ 810
#LT1016	Guard Tour / Route Management	\$ 900	\$ 1,350
#LT1017	Alarm Management	\$ 950	\$ 1,425
#LT1019	HotSOS Integration Module	\$ 2,400	\$ 3,600
#LT1020	Additional Server / Backup server	\$ 600	\$ 900
#LT1026	RF Coverage Monitoring (RSSI module)	\$ 600	\$ 900
#LT1029-1	Support for IP Cameras (includes 5 connections)	\$ 800	\$ 1,200
#LT1029-2	Additional Camera Connection	\$ 40	\$ 60
MOBILE CLIENT FOR ANDROID and iOS			
#LT1030-1	Mobile Client module, includes 5 Mobile Client licenses	\$ 800	\$ 1,200
#LT1030-2	Additional Mobile Client license, requires #LT1030-1	\$ 50	\$ 75
#LT1032	TRBOnet BT Communicator, 1 license per radio	\$ 35	\$ 52
WEB CLIENT			
#LT1011	Web access for shared connections (from the workstations or web)	\$ 200	\$ 300
#LT1011-1	Web Client, 1 connection	\$ 350	\$ 525
#LT1011-2	Web Client, block of 5 connections	\$ 1,600	\$ 2,400
#LT1011-3	Web Client, block of 10 connections	\$ 3,000	\$ 4,500
#LT1011-4	Web Client, block of 50 connections	\$ 14,000	\$ 21,000
#LT1011-5	Web Client, unlimited number of connections	\$ 40,000	\$ 60,000
SCADA			
#LT1025-1	Modbus support: Basic Package, includes 1 PLC device and 10 tags	\$ 1,500	\$ 2,250
#LT1025-2	Modbus support: additional PLC device connectivity	\$ 500	\$ 750
#LT1025-3	Modbus support: additional TAG	\$ 50	\$ 75
UPGRADE AND SUPPORT			
#LT1010	1 Year Software Support and Update subscription, 1 license	\$ 600	\$ 900
#LT1010-1	TRBOnet Upgrade from versions Pro, 2.x and 3.x to latest release. Doesn't extend the support subscription	\$ 1,500	\$ 2,250
#LT1010-2	TRBOnet Upgrade from version 4.x to latest release. Doesn't extend the support subscription	\$ 1,100	\$ 1,650
#LT1010-3	TRBOnet Upgrade from version 5.x to latest release. Doesn't extend the support subscription	\$ 600	\$ 900

TRBOnet Voice Recorder

Supported systems: conventional, IPSC, Capacity Plus, Linked Capacity Plus, Dimetra Express

PART NUMBER	DESCRIPTION	DEALER	MSRP
BASIC PACKAGE			
#VR1001	<p>The TRBOnet Voice Recorder Basic Package consists of the following elements: 1 Radio Server license, 1 Client license, 2 Control Stations or 1 IP Repeater Connection, 50 Radio licences, 1 free year software updates</p> <p>Features: Voice Recording</p> <p>Note: the Basic Package must be ordered for any new TRBOnet Voice Recording system</p>	\$ 1 200	\$ 1 800
ADDITIONAL LICENCES			
#VR1002	Additional Radio licenses (bundle of extra 50 radios)	\$ 200	\$ 300
#VR1003	Additional dispatch connection	\$ 200	\$ 300
CONNECTIVITY MODULES			
#VR1004	Additional IP Repeater connection license (standalone or IPSC), Capacity Plus	\$ 900	\$ 1,350
#VR1005	Additional Control Station or SWIFT IP Gateway connection license (1 channel)	\$ 400	\$ 600
#VR1013-2	NAI VOICE Support for Capacity Plus (Voice Recording only)	\$ 3,000	\$ 4,500
#VR1013-3	NAI VOICE Support for Linked Capacity Plus (Voice Recording only)	\$ 3,800	\$ 5,700
#VR1014	DIMETRA Express IP Support	\$ 8,000	\$ 12,000
OPTIONAL EXTRAS			
#VR1010	1 year software update subscription	\$ 600	\$ 900

TRBOnet Low-tier Voice Dispatch

Supported systems: Conventional, IPSC

PART NUMBER	DESCRIPTION	DEALER	MSRP
BASIC PACKAGE			
#VD1001	<p>The TRBOnet Voice Recorder Basic Package consists of the following elements: 1 Radio Server license, 1 Client license, 2 Control Stations or 1 IP Repeater Connection, 1 month of support</p> <p>Features: Voice dispatch, Voice Recording, Reporting</p> <p>Note: the Basic Package must be ordered for any new TRBOnet system</p>	\$ 470	\$ 705
ADDITIONAL LICENCES			
#VD1002	Additional Radio licenses, per radio	\$ 18	\$ 27
#VD1003	Additional dispatch connection	\$ 300	\$ 450
CONNECTIVITY MODULES			
#VD1004	Additional IP Repeater connection license (standalone or IPSC)	\$ 900	\$ 1,350
#VD1005	Additional Control Station or SWIFT IP Gateway connection license (1 channel)	\$ 400	\$ 600
#VD1007	TRBOnet Agent Software (for installation on a remote computer to interface to a radio network, includes 1 Control Station connection license)	\$ 950	\$ 1,425
#VD1008	System bridge, license per server	\$ 1,250	\$ 1,875
OPTIONAL EXTRAS			
#VD1010	1 year software update subscription	\$ 600	\$ 900
#VD1006	Indoor Positioning (no hardware included)	\$ 200	\$ 300
#VD1015	Phone Interconnect license (SIP 2.0, SIP Trunk support), per Server	\$ 750	\$ 1,125
#VD1030-1	TRBOnet Mobile Client Module and 5 Mobile Clients, 1 license per a Server. Includes Phone Interconnect	\$ 1,780	\$ 2,670
#VD1030-2	Additional Mobile Client license, requires #LT1030-1	\$ 80	\$ 120

TRBOnet WATCH

Supported systems: IPSC, Capacity Plus, Linked Capacity Plus, Connect Plus, Capacity Max

PART NUMBER	DESCRIPTION	DEALER	MSRP
BASIC PACKAGE			
#TW1001	<p>The TRBOnet Watch Basic Package consists of the following elements: 1 Radio Server license, 1 Client license, 1 Repeater license 1 free year software updates Features: Online Monitoring, System Topology, Reports, Analytics, Notifications, RDAC Note: the Basic Package must be ordered for any new TRBOnet Watch system</p>	\$ 2,500	\$ 3,500
ADDITIONAL REPEATER LICENSES			
#TW1002-1	Additional Repeater licenses (per unit), 1-2	\$ 500	\$ 700
#TW1002-2	Additional Repeater licenses (per unit), 3-7	\$ 420	\$ 600
#TW1002-3	Additional Repeater licenses (per unit), 8-15	\$ 350	\$ 500
#TW1002-4	Additional Repeater licenses (per unit), 16+	\$ 280	\$ 400
ADDITIONAL SWIFT Agent LICENSES			
#TW1006-1	Additional Swift Agent monitoring connection (per unit), 1-2	\$ 250	\$ 375
#TW1006-2	Additional Swift Agent monitoring connection (per unit), 3-7	\$ 210	\$ 315
#TW1006-3	Additional Swift Agent monitoring connection (per unit), 8-15	\$ 175	\$ 262.50
#TW1006-4	Additional Swift Agent monitoring connection (per unit), 16+	\$ 140	\$ 210
ADDITIONAL CLIENT LICENSES			
#TW1003	Additional Client license (per desktop)	\$ 900	\$ 1,350
#TW1030	TRBOnet Watch Mobile Client connection (per mobile connection)	\$ 50	\$ 75
FUNCTIONAL MODULES			
#TW1005	RSSI Monitoring (per server). not supported for Connect Plus	FREE	\$ 700
OPTIONAL EXTRAS			
#TW1010	1 year software update subscription, for all versions of Watch Enterprise	\$ 950	\$ 1,425
#TW1010-2	TRBOnet Watch upgrade from any version to a latest release. Doesn't extend support subscription.	\$ 950	\$ 1,425
#TW1020	Additional Server / Backup server	\$ 1,250	\$ 1,875

Notes:

1. Repeater licenses must be purchased for all repeaters in the system (both master and slave repeaters).
2. Customers are required to indicate the number of master repeaters and peers in their orders. Also they should indicate number of sites and trunking controllers for Connect Plus and Capacity Max systems
3. TRBOnet Watch has a number of limitations when deployed on an LCP, Connect Plus and Capacity Max systems. Please refer to *User Guide* for more information or contact your sales representative.

TRBOnet Swift Software for GOB

PART NUMBER	DESCRIPTION	DEALER	MSRP
SOFTWARE FOR OPTION BOARDS (GOB OR TRBONET OPTION BOARDS)			
Supported radios: 1 st and 2 nd generations			
TRBONET PERSONAL SAFETY (MAN DOWN, NO MOVEMENT, CRASH DETECT, ROLLOVER)			
#TF001-1	TRBOnet Alarm Management (per option board), 1-49	\$ 50	\$ 75
#TF001-2	TRBOnet Alarm Management (per option board), 50-149	\$ 47	\$ 70
#TF001-3	TRBOnet Alarm Management (per option board), 150+	\$ 43	\$ 65
TRBONET LOCATION AND TELEMTRY			
#TF002-1	TRBOnet GPS Tracker, Indoor Tracking and Telemetry (per option board), 1-49	\$ 70	\$105
#TF002-2	TRBOnet GPS Tracker, Indoor Tracking and Telemetry (per option board), 50-149	\$ 67	\$ 100
#TF002-3	TRBOnet GPS Tracker, Indoor Tracking and Telemetry (per option board), 150+	\$ 63	\$ 94
TRBONET VOICE RECORDING			
#TF003-1	TRBOnet Voice Recording (per option board), 1-49	\$ 70	\$105
#TF003-2	TRBOnet Voice Recording (per option board), 50-149	\$ 67	\$ 100
#TF003-3	TRBOnet Voice Recording (per option board), 150+	\$ 63	\$ 94
TRBONET SUITE (PERSONAL SAFETY AND LOCATION)			
#TF010-1	TRBOnet Suite 1 (per option board), 1-49	\$ 105	\$ 157
#TF010-2	TRBOnet Suite 1 (per option board), 50-149	\$ 102	\$ 153
#TF010-3	TRBOnet Suite 1 (per option board), 150+	\$ 98	\$ 147
TRBONET SUITE (PERSONAL SAFETY, LOCATION AND RECORDING)			
#TF012-1	TRBOnet Suite 2 (per option board), 1-49	\$ 175	\$ 262
#TF012-2	TRBOnet Suite 2 (per option board), 50-149	\$ 170	\$ 255
#TF012-3	TRBOnet Suite 2 (per option board), 150+	\$ 165	\$ 247

TRBOnet HARDWARE

Distribution Group D01



PART NUMBER	DESCRIPTION	DEALER	MSRP
SWIFT AGENTS (IP GATEWAYS),			
			
#SA001 / A100	TRBONET AGENT (SWIFT IP Gateway), 19" rack mounted version Note: requires #V1005 connection license to work with TRBOnet Enterprise A001 supported radios: analog A100 supported radios: 2 nd generation, E-generation	\$ 1,100	\$ 1,650
			
#A200	TRBONET AGENT (SWIFT IP Gateway), compact version. Notes: requires #V1005 connection license to work with TRBOnet Enterprise Supported radios: 2nd and E-generation	\$ 800	\$ 1,200
SWIFT TRACKING			
			
#ST002	TRBOnet SWIFT Option Board TRBOnet Swift option board with memory card for 4GB, can be extended up to 32GB	\$ 84	\$ 126
SWIFT MEDIA			
			
#MD2000	TRBOnet Media Doc TRBOnet Media doc to interconnect Motorola microphones and speakers	\$ 450	\$ 675

Notes:

- Shipping cost is not included and will be added at the moment of shipping when calculated.
- Swift agents #SA001 and #A200 are now delivered with only one type of the option boards for 2nd – e-generation. 1st generation is not supported as donor radios any longer.

TRBOnet HARDWARE

Distribution Group D02

PART NUMBER	DESCRIPTION	DEALER	MSRP
CABLES AND CONNECTORS			
			
#P001	TRBONET Foot Switch (RS232) or (RJ45)	\$ 60	\$ 90
			
#M002	TRBONET Microphone connector with Sound card integrated	\$ 80	\$ 120
			
#K001	TRBOnet base station to PC cable with audio interface	\$ 60	\$ 90

Notes:

Shipping cost is not included and will be added at the moment of shipping when calculated.

TRBOnet Services

PART NUMBER	DESCRIPTION	DEALER
INSTALLATION AND CONFIGURATION		
#SV001	TRBOnet Enterprise / Plus remote installation or configuration service, per day	\$ 795.45
#SV002	TRBOnet Enterprise / Plus on-site installation or configuration service, per day Note: minimum 3 days , (doesn't include trip expenses)	\$ 1,363.64
USER TRAININGS		
#SV003-1	TRBOnet Enterprise / Plus, User training for dispatch operations, 4 hours	\$795.45
#SV003-2	TRBOnet Enterprise / Plus, User training for dispatch operations, 8 hours	\$ 1,477.27
#SV003-3	TRBOnet Enterprise / Plus, Configuration and Administration training, up to 6 hours	\$ 1,363.64
#SV003-4	TRBOnet Enterprise / Plus detailed training for custom scope , per day (up to 7 hours)	\$ 1,477.27
SUPPORT		
#SV004-1	TRBOnet Enterprise / Plus support for expired systems or questions not included into regular support subscription, per hour	\$ 102.27
#SV004-2	TRBOnet Enterprise / Plus support for expired systems or questions not included into regular support subscription, per day	\$ 795.45
#SV004-3	TRBOnet Enterprise / Plus support for expired systems or questions not included into regular support subscription, per case	\$ 1,363.64

Notes:

1. Trip expenses, shipping or extra cost related to the trainings or support services are not included and should be discussed and paid separately
2. Number of days required for the total system installation and configuration depends on the system scope and should be discussed on a case-by-case basis
3. Positions #SV004 should be purchased in advance before the service is provided.

TRBOnet Order Form

Ordering **TRBOnet Enterprise** the following information should be provided:

1. **Customer name** - How it will be show in the license
2. **Hardware ID** of the Primary and Backup PC – unique identifier of the PC
Can be generated with the following tool:
<http://s3.trbonet.com/download/common/tools/TRBOnet.HID.zip>
3. **Serial numbers** of the master donor radios and master repeaters

Ordering **TRBOnet Watch** the following information should be provided:

1. **Customer name** - How it will be show in the license
2. **Hardware ID** of the Primary and Backup PC – unique identifier of the PC
Can be generated with the following tool:
<http://s3.trbonet.com/download/common/tools/TRBOnet.HID.zip>
3. **Serial numbers** of the master donor radios and master repeaters
4. **Number** of masters, peers, sites, XRT controllers (for Connect Plus), VRC gateways (for Capacity Max)

Ordering **TRBOnet Swift Software** the following information should be provided:

1. **Customer name**

Ordering **TRBOnet Swift Agents** the following information should be provided:

1. **Radio model** which will be used as a donor/control radio
2. **Shipping address** – with contact name and phone number
3. **UPS, Fedex or DHL account if any**, otherwise shipping cost will be added to the invoice

TRBOnet Update Subscription

TRBOnet Enterprise and Watch update subscription gives you an opportunity to install the latest releases of TRBOnet Enterprise software and to have access to the TRBOnet support team. TRBOnet Enterprise and Watch Basic Packages includes 1 year free Update/Support subscription. After this period the client has to purchase the #V1010/ #LT1010 / #TW1010 year software update subscription module if it is required.

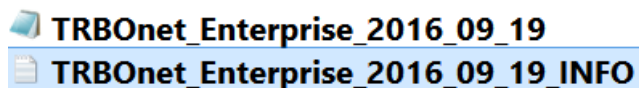
For example, if your license says “TRBOnet Support is active up to: 9/19/2017”, then purchasing V1010 “1 year software update subscription” will extend your subscription, so the modified license will include the following information – “TRBOnet Support is active up to: 9/19/2018”

If your Enterprise license expired more than one year ago, you have to bring it up to date to the latest release, before purchasing the additional support module. The upgrade options can be found in the respective section of TRBOnet Enterprise Price Book as positions #V1010-x or #TW1010-x.

How to find the information about Update/Support subscription period of the license:

Option #1

In the text file, that is supplied with the license:



The line with information in the text file:

```
License ID: e4b3b991-f076-4431-8c0e-bf7d91d274cc
License generated by: Mike Tikhomirov
License generation date: 9/19/2016
TRBOnet Support is active up to: 9/19/2017
Product: TRBOnet_Enterprise (4.0.0.138)
License for: Neocom Software Ltd
Licensed instance: [Default]
```

Option #2

1. Open TRBOnet Server
2. Go to the **License** Tab:

